

## **bizunlimited – the solutions programme**

### **The solutions programme**

### **The opportunity - recommended supplier to the solutions programme**

### **The agreement**

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#### **the solutions programme**

bizunlimited! is a business community for small businesses offering an educational resource, a promotional and marketing tool and a trading system.

At the heart of bizunlimited is a system that gives companies the power to buy and sell products and services using a combination of national currency and a complementary currency or CCs. Using less of their expensive cash reserves means that they can stretch their resources and be more competitive.

One of the most attractive resources for start-up and small businesses is the solutions programme

**solutions** is a collection of essential business services designed specifically for start-ups and young businesses delivered by a group of **Recommended Suppliers**. We plan to include:

- Printing
- Telecommunications
- Finance
- Event venues/catering
- Accounting
- Legal
- Graphic design
- Web design & marketing
- Travel & conference services
- Tax solutions
- Small office technology
- Electricity & Gas
- serviced office space

Each service is a package with fixed content offered at a guaranteed price partly payable in CCs. For example:

- Printing: start-up stationery pack, letterhead, business cards, leaflets
- Telecommunications: landline calls, ADSL, mobile services
- Finance: pension planning, will writing, insurance
- Accounting: personal and company accounts, tax advice
- Legal: general, employment, contract
- Web design: design, programming, hosting

## **The opportunity - recommended supplier to the solutions programme**

The Recommended Supplier is also a Trading Partner and the solutions product they offer must *be distinct* from the general products or services they market to the community.

This means that if for example an accountant offers personal accounts on the solutions programme he or she must be able to charge a more competitive fixed price than anyone else in the community. He or she can also market their other accountancy services through the community at variable prices eg tax advice, succession planning etc.

bizunlimited reserves the right on behalf of the community to review the Recommended Supplier's offering at any time if it is reported that their price or quality is not being maintained.

This approach ensures that the community always has access to core products that have been quality approved and are available at a guaranteed, fixed competitive CC:cash price.

As the client base grows the Recommended Supplier status will ensure a steady income stream of cash and CCs for the Recommended Supplier.

## **The agreement**

The Recommended Supplier relationship is confirmed with a one-year contract and service agreement reinforcing the commitment of the supplier to bizunlimited's members.

In addition the Recommended Supplier will promote their special relationship to the bizunlimited community via a link on their website.

Each Recommended Supplier will have a dedicated relationship manager whose role is to manage the Recommended Supplier's account.

The Recommended Supplier and bizunlimited will agree on a pre-set level of credits and it will be the relationship manager's responsibility to ensure that the Recommended Supplier company is able to spend cost-effectively in the system

***If you would like to bid for a Recommended Supplier agreement please send your proposal to [solutions@bizunlimited.com](mailto:solutions@bizunlimited.com)***

***From time to time, we are asked by the membership to source specific services or products and we will advertise for bids.***



**Recommended Supplier Contract & Service Agreement**

- **Solutions** is a programme of essential business services delivered by a group of *Recommended Suppliers* to **bizunlimited** Trading Partners.
- The Recommended Supplier relationship is confirmed by a one-year contract and service agreement reinforcing the commitment of the supplier to **bizunlimited** Trading Partners.
- Full details of the services on offer are promoted on the **bizunlimited** website and in relevant **bizunlimited** marketing material.
- The Recommended Supplier agrees to supply the specified product without material change or substitution to its content, quality or constitution without written prior consent from **bizunlimited**.
- The Recommended Supplier agrees to promote their relationship with bizunlimited via a link on their website
- The Recommended Supplier will have a dedicated Relationship Manager whose role is to manage the Preferred Supplier’s account.
- The Recommended Supplier and **bizunlimited** will agree on a pre-set ceiling of CCs and it will be the Relationship Manager’s responsibility to ensure that the Preferred Supplier company is able to spend cost-effectively in the system.
- The contract will be reviewed after 9 months (3 months before the contract ends)

Recommended Supplier company.....

Authorised signatory..... Account No.....

Relationship Manager.....

Agreed accrued credit limit..... Start date .....

Duration: I year Review date .....

Signed on behalf of Recommended Supplier Company..... Date.....

**Signed on behalf of bizunlimited..... Date.....**  
**Attached: description of service/product supplied**

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**Admin notes** (for office use only)  
Processed by..... Date.....